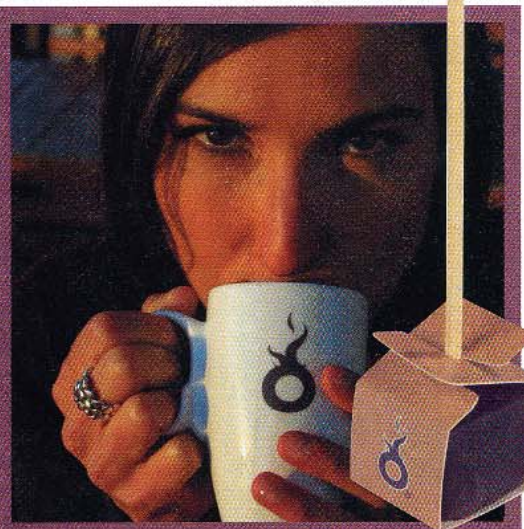


What's New



DIY luxury chocolate drink

Add a touch of theatre to your hot drinks offer with the new Choc-o-lait sticks. Simply steam a mug of hot milk (8-12 fl oz is recommended) and let the customer do the rest. Each wooden stick is topped with a cube of real Belgian chocolate which melts smoothly into the milk as it's stirred, creating a luxurious chocolate beverage. Choc-o-lait comes in four flavours - Milk, Plain, Hazelnut and Cointreau - packed in a stackable box of 33 sticks. Costing around 45p to make (including the milk) profit margins are generous.

Choc-o-lait 0845 6024387



New aromatic onion relish

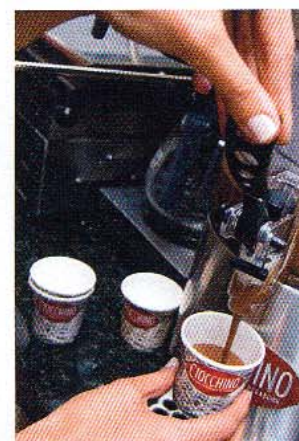
Latest addition to the range of speciality deli products from iB Food is Tropea Onion & Balsamic Vinegar relish made with a particular variety of onion (Tropea) that only grows for a short season in Italy - red, sweet, slightly elongated and very aromatic. Use it to give sandwich fillings a lift, as an accompaniment to smoked fish, crustaceans or smoked meats, or as part of a cheese platter - and of course sell it on the deli counter.

iB Food 0800 2525222

Espresso style chocolate

And here's another opportunity to add a premium hot chocolate offer. Ciocchino (CHOC_EE_NO) from Keylink is an espresso style shot of the highest quality dark drinking chocolate created using a custom designed dispenser; and is made from whole chocolate rather than chocolate powder. Operators can choose between two grades of chocolate - Guayaquil (64% cocoa) and Cuba (70% cocoa). The full package includes a free-on-loan dispenser; 4fl oz shot-style cups; the chocolate, with measuring scoop and a long life cream product; and individually wrapped and branded wafer style biscuits.

Keylink 01525 840830



Feel good about juice

Feel Good Drinks has introduced Squeezed Juice, a collection of chilled, blended fruit juices made from 100 per cent pure squeezed juice with no added sugar; and no artificial colours, flavourings or preservatives. Each blended from at least three fruits, Squeezed Juices come

in three combinations: Orange, Mandarin & Tangerine; Apple, Golden Kiwi & Lime; and Raspberry, Blueberry & Apple. Just 150ml of Squeezed Juice is one of your 'five a day' and it comes in 250ml and 1 litre bottles.



Feel Good Drinks 020 7687 7651

Continental glassware collections

Those of you with sit down service may be interested in the latest new glassware collections from North America's leading glassware manufacturer, Libbey, which are manufactured in Europe and available in the UK from John Artis. Eight different ranges of glassware combine the best of continental styling with Libbey quality at down-to-earth prices, says the company, and include blown glass stemware, blown glass tumblers and pressed glass tumblers. Most pieces have a list price below £1.

John Artis 020 8391 5544

